# Wesner C. Michel

SOFTWARE ENGINEER

### **About**

Results-driven, Software Engineer powered with over a decade of leading digital marketing experience spearheading impactful work for 120+ clients in the Tech, Health & Beauty space & more. Currently seeking a full-time position.

#### **Clients**

- L'OREAL
- Mercedes-Benz
- Skype
- Bing
- HSBC Bank
- Ernst & Young
- Verizon
- Philips Sonic Care

### Languages

- React
- Git
- Javascript
- Python / Django
- HTML5/CSS3
- Node.js/Express
- MangoDB
- **REST API**

#### Skills

- SEO (Search Engine Optimization)
- SEM (Search Engine Marketing)
- Google Analytics
- CMS (Content Mgmt Systems)
- 360 Campaign Creation
- Google Tag Mgmt

# **Software**

- Adobe Creative Suite
- Keynote/Powerpoint
- Mailchimp
- Hubspot

646 250 4812

WESNERM@GMAIL.COM

# Education

Full Stack Software Engineer, Jan-June 2023 BootCamp, General Assembly

May 2008 Business & Marketing, BBA Temple University - Fox School of Business

# **Experience**

Software Engineer, Austin, TX May 2023 to Present

Freelance

- Work alongside app founder and team of UX/UI Designers, and other engineers to build, test and develop new mobile dating app using Javascript/REACT.
- Design and Develop user interface for mobile and desktop.

### Digital Marketing Consultant, Austin, TX

Nov 2018 to Present

Freelance

- Lead and direct the development and execution of data driven digital marketing strategies for brands in the health, retail and tech industries.
- Manage paid media campaigns, seasonal messaging and key initiatives across clients digital platforms.
- Work in collaboration with Creative & PR teams to develop and ideate content present across multi-channel digital platforms: including email marketing, social media and web campaigns.
- Apply the most effective SEO/SEM practices for clients to maximize their brand awareness, increase engagement and drive
- Leverage marketing insights, A/B testing, analytics to optimize search funnel and enhance the user experience.

# Sr. Digital Marketing Manager, New York, NY

Aug 2016 to Nov 2018

- Led and executed all web, SEO/SEM, marketing database, email, social media and display advertising campaigns.
- Led a strong team to design, build and maintain their social media presence.
- Led the measurement to report performance of all digital marketing campaigns and assessed against goals (ROI and KPIs) via Google Analytics.
- Identified trends and insights, reaching the right market for higher conversion and increase of ROI.
- Brainstormed new and creative growth strategies through various channels to the targeted audience.
- Planned, executed and measured experiments and conversion tests via split A/b testing and multi-variant testing. - Collaborated with internal teams to create landing pages and optimized user experience with HTML, CSS & Javascript
- Utilized strong analytical ability to evaluate end-to-end customer experience across multiple channels and customer touch points.
- Provided data driven direction, conceptual and digital creative insights into the digital media strategy, working closely with inhouse and outsourced digital creative teams.
- Managed the client's digital media budgets and media pricing and negotiation of media services.

#### Global Digital Marketing Manager, New York, NY L'OREAL

Nov 2015 to Oct 2016

- Led the Global Marketing Division working with nearly 35 different countries as they prepared for their product launches.
- Provided affective digital marketing reports that led to the development of a redesigned responsive website and newly launched iOS and Android app "Matrix Color Lounge".
- Managed Web content (made with Site Core CMS).
- Used Google Analytics, Tap Clicks, Flurry to provide useful data on current users behaviors and report monthly KPIs reports to all 35 markets for both web and mobile app usages
- Prepared team for market transitions, working on 302 and 301 URL redirects to ensure visitors following inbound links/backlinks from 3rd party websites
- Worked with the marketing team to provide insights on current Paid/Display campaigns current progress.
- Managed SEO management ensuring the proper use of keywords to generate traffic from targeted audiences, insuring higher engagement and conversation rates

# **Previous Experience**

HISCOX Business Insurance, Digital Content Manager		New York, NY	Feb 2014- July 2015
Media Planet,	Digital Marketing Manager	New York, NY	June 2013– Dec 2013
MGID.	Diaital Marketina Manaaer	New York, NY	Nov 2010– Dec 2012

linkedin com/in/wesnercmichel/